

Loan Rates

Updated 11/01/2024

Annual Percentage Rates (APR)

Vehicle Loans - New (2023) & Used

84 Month Term

*Add ½% of rate for every 5% of LTV over 100%

		RATE	APR	"It's All GOOD	O" Youth Auto Loan Rate
A+++ Super Prime	+008	6.24%	6.27%	RATE	APR
A++ Super Prime	780-799	6.24%	6.27%	9.00%	9.03%
A+ Super Prime	760-779	6.24%	6.27%		
A+	740-759	6.99%	7.02%		
Α	720-739	6.99%	7.02%		
B+	700-719	7.99%	8.02%		
В	680-699	8.99%	9.02%		
C+	660-679	10.99%	11.02%		
С	620-659	11.99%	12.02%		
D	=619</th <th>14.99%</th> <th>15.02%</th> <th></th> <th></th>	14.99%	15.02%		

Recreational Vehicles - 2023 & Newer

120 Month Term

	RATE	APR
A 700+	8.50%	8.53%
B 660-699	9.25%	9.28%
C 620-659	12.00%	12.04%

Motorcycle – 2023 & Newer

72 Month Term (10% down required for the lower rate in each tier)

		RATE	APR
Α	700+	7.50 – 8.25%	7.53%*
В	660-699	9.25 - 10.00%	9.28%*
С	620-659	12.50 - 14.00%	12.53%*
D	=619</th <th>15.25%</th> <th>15.28%*</th>	15.25%	15.28%*

^{*}APR is for lowest rate listed in each tier

Recreational Vehicles – Used

120 Month Term

	RATE	APR
Α	9.25%	9.28%
В	10.00%	10.04%
С	13.75%	13.79%

Motorcycle – Used

72 Month Term (10% down required for the lower rate in each tier)

	RATE	APR
Α	7.99 – 8.75%	8.02%*
В	9.75 – 10.50%	9.78%*
С	13.00 - 14.50%	13.03%*
D	15.25%	15.28%
*ADR is for lowest rate listed in each tier		

^{*}APR is for lowest rate listed in each tier

<u>Other Secured Collateral – 2023 & Newer</u>

60 Month Term (I.E. boat, camper, atv, trailers etc)

	RATE	APR
A 700+	8.50%	8.53%
B 660-699	9.75%	9.78%
C 620-659	12.50%	12.53%
D =619</th <th>16 00%</th> <th>16.03%</th>	16 00%	16.03%

Shared Secured

APR = 3.50%

Unsecured Loans:

Unsecured

60 Month Term

		RATE	APR
A 70	00+	11.99%	12.00%
B 66	60-699	12.99%	13.00%
C 62	20-659	14.99%	15.00%
D </th <th>/=619</th> <th>16.99%</th> <th>17.00%</th>	/=619	16.99%	17.00%

Other Secured Collateral – Used

60 Month Term (I.E. boat, camper, atv, trailers etc)

	RATE	APR
Α	9.00%	9.03%
В	10.25%	10.28%
С	13.25%	13.28%
D	16.25%	16.28%

CD Secured

APR = 2.00% above CD rate, minimum of 4.0%

Overdraft Protection

APR 16.00%

VISA Credit Card

APR (Non-Variable)

12.99%