

Loan Rates

Updated 10/01/2024

Annual Percentage Rates (APR)

Vehicle Loans - New (2023) & Used

84 Month Term

*Add ½% of rate for every 5% of LTV over 100%

| | | RATE | APR |
|------------------|--|--------|--------|
| A+++ Super Prime | * 800 + | 6.75% | 6.78% |
| A++ Super Prime | 780-799 | 6.75% | 6.78% |
| A+ Super Prime | 760-779 | 6.75% | 6.78% |
| A+ | 740-759 | 6.99% | 7.02% |
| Α | 720-739 | 6.99% | 7.02% |
| B+ | 700-719 | 7.99% | 8.02% |
| В | 680-699 | 8.99% | 9.02% |
| C+ | 660-679 | 10.99% | 11.02% |
| С | 620-659 | 11.99% | 12.02% |
| D | =619</th <th>14.99%</th> <th>15.02%</th> | 14.99% | 15.02% |

"It's All GOOD" Youth Auto Loan Rate

ΔPR

| 11/11/2 | 71 IV |
|---------|-------|
| 9.00% | 9.03% |

RATE

Recreational Vehicles - 2023 & Newer

120 Month Term

| | RATE | APR |
|-----------|--------|--------|
| A 700+ | 8.50% | 8.53% |
| B 660-699 | 9.25% | 9.28% |
| C 620-659 | 12.00% | 12.04% |

Recreational Vehicles - Used

120 Month Term

| | RATE | APR |
|---|--------|--------|
| Α | 9.25% | 9.28% |
| В | 10.00% | 10.04% |
| С | 13.75% | 13.79% |

Motorcycle – 2023 & Newer

72 Month Term (10% down required for the lower rate in each tier)

| | | RATE | APR |
|---|---|----------------|---------|
| Α | 700+ | 7.50 – 8.25% | 7.53%* |
| В | 660-699 | 9.25 - 10.00% | 9.28%* |
| C | 620-659 | 12.50 - 14.00% | 12.53%* |
| D | =619</th <th>15.25%</th> <th>15.28%*</th> | 15.25% | 15.28%* |

^{*}APR is for lowest rate listed in each tier

Motorcycle – Used

72 Month Term (10% down required for the lower rate in each tier)

| | RATE | APR |
|---|----------------|---------|
| Α | 7.99 – 8.75% | 8.02%* |
| В | 9.75 – 10.50% | 9.78%* |
| С | 13.00 - 14.50% | 13.03%* |
| D | 15.25% | 15.28% |
| | | |

^{*}APR is for lowest rate listed in each tier

<u>Other Secured Collateral – 2023 & Newer</u>

60 Month Term (I.E. boat, camper, atv, trailers etc)

| | | RATE | APR |
|---|--|--------|--------|
| Α | 700+ | 8.50% | 8.53% |
| В | 660-699 | 9.75% | 9.78% |
| C | 620-659 | 12.50% | 12.53% |
| D | =619</th <th>16.00%</th> <th>16.03%</th> | 16.00% | 16.03% |

Other Secured Collateral – Used

60 Month Term (I.E. boat, camper, atv, trailers etc)

| | RATE | APR |
|---|--------|--------|
| Α | 9.00% | 9.03% |
| В | 10.25% | 10.28% |
| С | 13.25% | 13.28% |
| D | 16.25% | 16.28% |

Shared Secured

APR = 3.50%

CD Secured

APR = 2.00% above CD rate, minimum of 4.0%

Unsecured Loans:

Unsecured

60 Month Term

| | | RATE | APR |
|---|--|--------|--------|
| Α | 700+ | 11.99% | 12.00% |
| В | 660-699 | 12.99% | 13.00% |
| C | 620-659 | 14.99% | 15.00% |
| D | =619</th <th>16.99%</th> <th>17.00%</th> | 16.99% | 17.00% |

Overdraft Protection

APR 16.00%

VISA Credit Card

APR (Non-Variable)

12.99%