

#### **Loan Rates**

### Updated 02/01/2023

**Annual Percentage Rates (APR)** 

#### Vehicle Loans - New (2022) & Used

84 Month Term

\*Add ½% of rate for every 5% of LTV over 100%

		RATE	APR
A+++ Super Prime	+008	6.74%	6.77%
A++ Super Prime	780-799	6.74%	6.77%
A+ Super Prime	760-779	6.74%	6.77%
A+	740-759	7.14%	7.17%
Α	720-739	7.14%	7.17%
B+	700-719	7.89%	7.91%
В	680-699	8.74%	8.77%
C+	660-679	11.35%	11.38%
С	620-659	12.00%	12.03%
D	=619</th <th>15.50%</th> <th>15.54%</th>	15.50%	15.54%

#### "It's All GOOD" Youth Auto Loan Rate

RATE	APR
8.00%	8.03%

#### Recreational Vehicles - 2022 & Newer

#### 120 Month Term

	RATE	APR
A 700+	8.50%	8.53%
В 660-699	9.25%	9.28%
C 620-659	12.00%	12.04%

#### Recreational Vehicles - Used

#### 120 Month Term

	RATE	APR
Α	9.25%	9.28%
В	10.00%	10.04%
С	13.75%	13.79%

#### Motorcycle – 2022 & Newer

#### 72 Month Term (10% down required for the lower rate in each tier)

		RATE	APR
Α	700+	4.99 – 5.75%	5.02%*
В	660-699	6.00 - 6.75%	6.03%*
C	620-659	8.85 – 10.25%	8.88%*
D	=619</td <td>15.25%</td> <td>15.29%*</td>	15.25%	15.29%*

<sup>\*</sup>APR is for lowest rate listed in each tier

#### Motorcycle – Used

## 72 Month Term (10% down required for the lower rate in each tier)

	RATE	APR
Α	4.99 – 5.75%	5.02%*
В	6.00 - 6.75%	6.03%*
С	8.85 – 10.25%	8.88%*
D	15.25%	15.29%
*APR is for lowest rate listed in each tier		

#### Other Secured Collateral – 2022 & Newer

#### 60 Month Term (I.E. boat, camper, atv, trailers etc)

		RATE	APR
Α	700+	7.25%	7.28%
В	660-699	8.00%	8.03%
C	620-659	11.00%	11.04%
D	=619</th <th>15.00%</th> <th>15.04%</th>	15.00%	15.04%

#### 60 1

# Other Secured Collateral – Used

#### 60 Month Term (I.E. boat, camper, atv, trailers etc)

	RATE	APR
Α	8.00%	8.03%
В	8.50%	8.53%
С	11.25%	11.29%
D	15.25%	15.29%

#### **Shared Secured**

**APR =** 3.50%

#### **CD Secured**

APR = 2.00% above CD rate, minimum of 4.0%

#### **Unsecured Loans:**

#### Unsecured

# 60 Month Term

		RATE	APR
Α	700+	9.99%	10.02%
В	660-699	10.99%	11.03%
C	620-659	11.99%	12.03%
D	=619</th <th>15.99%</th> <th>16.03%</th>	15.99%	16.03%

#### **Overdraft Protection**

**APR** 16.00%

# **VISA Credit Card**

APR (Non-Variable)

10.99%