

DOLLARS & SENSE

AUTUMN 2014

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Hours

7990 W Alameda Ave
Lakewood, CO 80226

Lobby:

Monday - Friday
9:00 am - 5:00 pm

Drive-up Banking:
Monday - Friday

7:30 am - 5:30 pm

Saturday (Drive-up Only)
9:00 am - 12:00 pm

Phone# & Website:

720-962-8200

www.foothills-cu.com

Night Depository, 24-hour Telephone Access, Automated Teller Machine, and FlexTeller (computer access) are available 24 hours a day, seven days a week. Also note that we have branch locations throughout the state for basic teller transactions. For more information, call our staff today.

(720) 962-9420 gives our members access to their accounts anytime. Call us at (720) 962-8200 to find out how you may take advantage of the flexibility and convenience provided by these services.

Money Market vs Certificate of Deposit

Grow Your Money Wisely

Money market (MM) accounts and certificate of deposits (CD) are popular choices for investment because each offers a unique set of advantages and conditions. However, there are key differences between MM accounts and CDs.

Funds Access

A MM account allows you to deposit and withdrawn funds whenever you want, but at FCU you may only withdrawal 3 times per month without penalty, anything over 3 includes a fee. With a CD you agree to deposit funds for a certain time period. You can not access funds in a CD, before maturity, with being charged fees and penalties.

Investment Length

You may choose to invest in a MM account for as little or long as you want. With a CD you choose an investment term when you deposit the money. Consider the risks involved in a CD as the money will be tied up in the CD for the term chosen. Early withdrawal has fees and penalties.

Interest Rates

MM accounts typically have variable rates that can fluctuate over time and may be

adjusted by FCU. There is no guaranteed minimum or maximum interest rate. With a CD a set interest rate is established at opening and does not change for the life of the CD.

Fees & Penalties

MM accounts require an average monthly balance to avoid maintenance fees and to access certain rate term. More than 3 withdrawals in a month results in \$10 per withdrawal after three. With a CD an early withdrawal results in lost interest. FCU charges 3 months of interest in fees.

Insurance

MM accounts & CDs are equally insured by the NCUA up to \$250,000 per member.

What to Choose

For those who need access to their money frequently a MM account is a good choice. For those who are willing to lock away money for a certain time period CD are a good choice.

At Foothills CU we offer 4 different MM accounts based on account balance and 8 different CDs options ranging from 6 months to 5 years. All with better rates than a typical bank.



The Official Newsletter of:

Foothills
Credit Union

Remote Deposit Capture

Do you know that you can deposit your checks through your smart phone? Here's How:

Login to your Foothills CU mobile banking app. (If you don't have the app download it for free)

Open up the up the mobile banking menu and click on the 'Deposit' option.

Follow the simple instructions on selecting an account, taking a picture of the check, and submitting the request.

AND YOUR DONE! The check has been deposited, and you never had to step foot in the credit union.

**Full funds are available 2 days after deposit.*



The Risks of a 401(k) Loan

Alternatives to a 401(k) Loan

Most 401(k) plans allow participants to take a loan from their account. About 10 percent of borrowers default on their 401(k) loans. These loans are also subject to limits, fees and penalties. Below are considerations for this loan type:

Borrowing limits. Participants in 401(k) plans are eligible to borrow up to 50 percent of their vested account balance. That means if your account balance is \$40,000, the most you can borrow is \$20,000. And the loan amount may be further reduced if you took another 401(k) loan in the past year.

Short repayment term. Typically, loans from 401(k) accounts must be repaid within five years. Regular loan repayments must be made at least quarterly or monthly. Payments can be delayed during a leave of absence of up to a year, but higher payments or a lump sum will be due upon your return and the original five year term of the loan still applies.

Missed payments penalties. A loan that is not paid back in regular payments within five years is treated as a distribution from the plan. This means the entire outstanding balance of the loan becomes subject to income tax. For workers under age 59½, a 10 percent early withdrawal penalty will also be applied to the loan balance.

Lose or change jobs. If you lose your job or find a new job, the outstanding loan balance may become due with in 60 days. If you are unable to repay the loan, the loan becomes a distribution and taxes and penalties will be applied. One way to avoid tax consequences, if you have the cash, is to deposit the loan balance in an individual retirement account (IRA) or other retirement plan within 60 days.

Opportunity cost. When you take a 401(k) loan you miss market gains you could have benefited from if you left your money in the account. For example, if you have a \$100,000 401(k) and you borrow \$25,000, you basically have \$75,000 participating in the market. If the market goes up 10 percent, then you are gaining \$7,500 versus \$10,000. If the market goes down, you could say you saved money, but this is generally a good time to be adding money.

Loan expenses. The interest you pay back to yourself isn't the only cost of a 401(k) loan. There can be origination, administration and maintenance fees.

Double taxation. Traditional 401(k) contributions are made with pre-tax dollars, and the money is not taxed until you withdraw it from the account. But loan repayments are made with after-tax dollars. This results in double taxation of the interest piece, since when you retire, you'll need to pay tax on the full benefit from the plan, a portion of which is due to this after-tax interest you paid for the loan.

Less retirement funds. A 401(k) loan ultimately hurt's your retirement account's growth and reduces the amount of money you will have in retirement.

If you absolutely need the money, consider alternatives from the credit union. A great alternative is an overdraft line of credit. With an overdraft loan you are not withdrawing from your retirement account, if you change jobs you do not have to pay back the balance within 60 days, this option helps build your credit where a 401k loan does not, and you are giving protection to your checking account.



LOAN RATES

Updated 9/01/2014

Addendum "AA" to Loanliner Agreement APR = Annual Percentage Rate

Vehicle Loans - New(2013)/Used Maximum 72 Month Term

Rate	APR
A++ 2.99%	3.00%
A+ 2.99%	3.00%
A 3.99%	4.01%
B 5.99%	6.01%
C 11.25%	11.27%
D 15.25%	15.27%

*Add 1/2% to rate for every 5% of LTV (Loan to Value) over 100%

A++ = 800+ Score
A+ = 730 to 799 Score

"Its All GOOD"
Youth Auto Loan Rate
RATE: 5.25% APR: 5.27%

Recreational Vehicles - 2013 and Newer Maximum 120 Month Term

Rate	APR
A 8.50%	8.53%
B 9.25%	9.28%
C 12.00%	12.02%

Recreational Vehicles - Used Maximum 120 Month Term

Rate	APR
A 9.25%	9.28%
B 10.00%	10.02%
C 13.75%	13.77%

Motorcycle/Boat - 2013 and Newer Maximum 60 Month Term

Rate	APR
A 7.25%	7.27%
B 8.00%	8.02%
C 11.00%	11.02%
D 15.00%	15.02%

Motorcycle/Boat - Used Maximum 60 Month Term

Rate	APR
A 8.00%	8.02%
B 8.50%	8.52%
C 11.25%	11.27%
D 15.25%	15.27%

Secured Loans

- ◆ Shared Secured - 3.50% APR
- ◆ CD Secured - 2.00% above CD rate, minimum of 4.0%

Unsecured Loans (Maximum 60 Month Term)

APR
A 9.99%
B 10.99%
C 11.99%
D 15.99%

- ◆ Overdraft Protection - 16.00% APR
- ◆ Visa® Credit Card - 10.99% APR

SHARE AND CD RATES

Updated 9/01/2014

SHARE ACCOUNTS	Minimum Balance	Dividend Rate	Annual Percentage Yield (APY)
Share Savings	\$100	.15%	.15%
Money Market Share	\$1,000 - 10,000 \$10,001 - 25,000 \$25,001 - 50,000 \$50,001 and over	.15% .25% .30% .35%	.150% .251% .301% .351%
Share Draft Checking	\$500	.15%	.15%
IRA Share	\$100	.30%	.301%

CERTIFICATE OF DEPOSIT (CD)

6 month	\$1000	.25%	.250%
9 month	\$1000	.40%	.401%
12 month	\$1000	.45%	.451%
18 month	\$1000	.50%	.501%
24 month	\$1000	.75%	.752%
36 month	\$1000	.95%	.953%
48 month	\$1000	1.15%	1.155%
60 month	\$1000	1.30%	1.306%
12 month IRA	\$1000	.70%	.702%

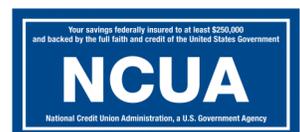
RATES QUOTED ARE SUBJECT TO CHANGE

Dividends are not payable (on Share accounts) until declared and unless current and undivided earnings are available after required transfers to reserves at the close of a dividend period. Dividend rates will be adjusted at the discretion of the Board of the Credit Union and can be adjusted at any time. The credit union has the following Variable Rate accounts: Sharing Savings, Share Draft Checking, Money Market Share, and IRA Share Accounts. Variable rate accounts have no rate change limitations. The dividend period is quarterly and the frequency and compounding of dividends is quarterly. Account fees could reduce earnings. Annual Percentage Yield rates are based on the assumption that interest is paid to principle, there are no early withdrawals from CDs prior to maturity and CDs are renewed at maturity. Withdrawals of principle from CDs prior to the maturity date will be assessed a penalty of (90) days worth of interest. Ask an employee for further information about the fees and terms applicable.

FINANCIAL SNAPSHOT - July 2014

MEMBERS	6,992
LOANS	\$ 53,790,718
SAVINGS	\$ 61,577,024
TOTAL ASSETS	\$ 68,617,093

Thinking about consolidating debt? Foothills CU can help!



Real Estate Loan Rate Information

Cash Back Rewards

Foothills CU Partners with Zoola

First Mortgages

Foothills CU does offer first mortgages. All first mortgage requests must be deferred to lending personnel for privacy & documentation controls. Centennial Lending, LLC Guidelines will be followed.

Second Mortgages

Term	Rate	APR
10 year	6.50%	6.73%*
15 year	6.75%	6.91%*

*Assumes a \$25,000.00 loan request

Variable Rate Home Equity Line of Credit (HELOC)

Rate is based on the Wall Street Journal Prime Rate. Rate and payment may change quarterly. Effective 9/01/2014, Prime Rate is 3.25%.

Gold Program = Prime Rate*
Combined Loan to Value = 80%

*MINIMUM FLOOR LIMIT 3.99%

Silver Program = Prime Rate**
Combined Loan to Value = 85%

Bronze Program = Prime plus .50%**
Combined Loan to Value = 90%

**MINIMUM FLOOR LIMIT 4.75%

FEES

Fees for real estate loans can vary, and include (but are not limited to):

- Appraisal
- Title Policy
- Filing Fees
- Document Preparation
- Origination

Foothills Credit Union announces our partnership with Zoola.

Zoola is the easy, free way to earn cash back

At Foothills Credit Union, we always look for great ways to support our members with valuable benefits. That's why we're pleased to announce our partnership with Zoola – a smart, simple cash back rewards program. It's an easy, free way for you to earn free cash back to add to your wallet.

How does it work?

You'll automatically earn cash simply by shopping at participating local and online Zoola businesses. All you have to do is register your Foothills Credit Union debit or credit card, then start shopping. Every Foothills Credit Union debit/credit card has Zoola on it to start, and your cash back will be tracked right away, but in order to receive your cash back you must register the card at the website listed below. Once you have registered your card you will receive your first cash back reward once you have earned \$25. You have two options to receive your cash back, this is by a check mailed to your address or direct deposit into your credit union account. You set this up on the Zoola website.

To start earning cash back, take these simple steps:

1. Visit <http://www.zoolarewards.com/foothills/> and register your Foothills Credit Union debit or credit card into Zoola's highly-secure and protected database.
2. Create an account with a username and password.
3. Shop often at participating local and online merchants using your registered cards. Watch your cash back grow!

Where can I shop?

Zoola businesses come in all shapes and sizes. You'll find hundreds of name-brand online merchants and a growing list of local businesses to shop with. It's free for you and your contributions are even tax deductible. **You can also register and earn cash back on other debit/credit cards you have with another institutions.**

For more information and to sign up today, visit ZoolaRewards.com or visit the Foothills Credit Union website and click on the Zoola link at the bottom of the homepage.

Checking that PAYS!
Ask about the "Golden Nugget" Checking Acct.

Cash back
with every purchase?
Zoola says: **No problem!**

- 1 Register.
- 2 Shop.
- 3 Get Cash.



smart. simple. cash back. ZoolaRewards.com

Register your cards now!

Holiday Closures

Monday, November 10 - Veterans Day

Thursday, November 27 & Saturday, November 29 - Thanksgiving

Thursday, December 25 - Christmas

Thursday, January 1 - New Year's

We will be closing at 12pm on Wednesday, December 24 & Wednesday, December 31